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Brite named ForeScout's 2017 Partner of the Year

Brite wins 2 out of 5 awards at ForeScout's Partner Advisory Council - ForeScout's 2017 Partner of the Year, East Region and 2017 Service Delivery Partner of the Year

[ROCHESTER, NY - May 29, 2018] Brite, an Upstate New York IT solutions reseller and integrator is awarded both ForeScout's 2017 Partner of the Year, East Region and 2017 Service Delivery Partner of the Year for their continuous prioritization of customer satisfaction.

Brite combines superior pre and post-sale expertise with an internal team of ForeScout certified engineers to ensure Brite's customers' ForeScout environments are optimized for peak performance and results. Additionally, continuous tool advancements and a developing threat landscape are discussed in Brite's ForeScout User Groups currently held in both Rochester, NY and New York City.

"Brite's goal is to provide our customers with all the tools they need to protect their environment," said Trevor Smith, VP of Sales and Marketing. "We know that simply selling a product does not equate to securing an organization. At Brite, we aim to cover all the necessary product acquisition steps – proper matching of technology to an organization in pre-sales activities, deployment and integration services to ensure the tool is properly set up, continuous education of technology advancements and facilitating a user group community to cultivate idea sharing and innovation."

About Brite
At Brite, we work to understand the business goals and objectives of each organization. We propose solutions that ensure confidentiality, integrity and maximum uptime. We are committed to providing a relationship you can count on now and well into the future with best in class service before and after the sale, quality products and proactive recommendations for stable IT environments.

About ForeScout
With ForeScout, customers gain agentless visibility and control of traditional and IoT devices the instant they connect to the network. Our technology integrates with disparate security tools to help organizations accelerate incident response, break down silos, automate workflows and optimize existing investments.